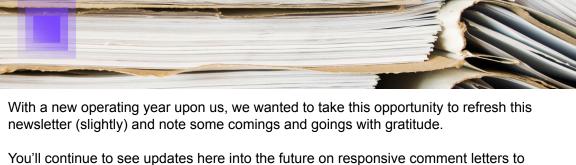


Canadian Advocacy Newsletter **July 2025**

CFA Societies Canada

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Monthly Summary



regulatory consultations from the Canadian Advocacy Council, and the activities in support of GIPS standards® awareness and adoption, and professionalism in the investment performance community from the Canadian Investment Performance Council. We'll also supplement these updates with tidbits from CFA Societies Canada's proactive engagement of

regulators, government, and policymakers on advocacy priorities, and progress on strategic partnerships where our interests align with others. We'll also keep you updated on new projects and initiatives that don't fit nicely into one of these categories, but we feel need action and our attention. We hope this will keep you informed, generate interest and engagement, and drive broader awareness of our scope of activities on members' behalf in Canada. Turning to the comings and goings, we have new leadership in place for our committees for the year ahead, but we should note that with the new leadership teams in place, Doug Sarro's term as Chair of the Canadian Advocacy Council has now come to an end. He has been a transformative influence in leading the CAC for the past two years and has been instrumental

in leading the subject matter expertise of the Council and the broader organization to new heights in areas of securities regulation and law. He was also a key contributor to CFA Societies Canada's intervention in Lundin v. Markowich at the Supreme Court of Canada on behalf of investor interests. We're expecting a decision there imminently and are hoping to have been influential. Looking ahead, the fall is already set to be a busy time of responding to regulatory comment processes, and we were glad to see the CSA prominently featuring our recent calls to focus on regulatory harmonization in its just-released 2025-2028 Business Plan (see the preamble particularly for this discussion). We'll continue with our proactive advocacy to regulators on regulatory harmonization and the state of Canada's investment ecosystem, where we're

making progress. We'll also be engaging further with government, policymakers, and

to Canada's economy and plans for growth, and the need to encourage entrepreneurship for a healthy sector. More to come! I'd also highlight that effective January 1, 2026, CIRO's new proficiency model takes effect, with significant new recognition for CFA Program in the form of exam waivers. CFA charterholders or recent passers of the Level 1 exam will be able to avail themselves of a waiver for the introductory CSIE exam, and either of the qualifying 'segment' exams - Retail or Institutional. This process runs through the CIRO dealer member firm at the time of registration, so there's no action to take on an individual level to qualify. See CIRO's proficiency website for more details on the new model.

strategically aligned stakeholders on the case for the asset management industry as strategic

Michael Thom, CFA Managing Director CFA Societies Canada **Response Drafting in Progress** Canadian Advocacy Council

Ontario Proposes New Capital-Raising Options for Credit Unions

Due August 29, 2025

The Ontario government is seeking public input on proposed amendments to the Credit Unions and Caisses Populaires Act, 2020 (CUCPA) that would allow credit unions to raise

Due September 3, 2025 The Ontario Securities Commission (OSC) is seeking public comment on proposed amendments to OSC Rule 48-501 and related changes to the Companion Policy (48-501CP).

The Proposed Amendments would prohibit investors who made short sales of a security in the five business days prior to the pricing of a prospectus offering or private placement from

OSC Proposes New Restrictions on Short Sellers Participating in Offerings

Or the short sale had no effect on the market price. Exemptions may apply in certain cases.

Due September 15, 2025

Key features of the proposal include:

 A refined review process for compensation recommendations of \$75,000 or more, requiring external decision makers No proposed changes to OBSI's six-year limitation period, though feedback is invited

Instrument 31-103 that would prohibit the use of chargebacks in the distribution of investment fund securities.

markets.

The CSA notes that granting binding authority is a significant step toward a more efficient,

fair, and predictable complaints process for investors and businesses alike.

An oversight model designed to balance OBSI's independence with accountability

be fulfilled by the Ombudsman for Banking Services and Investments (OBSI).

Chargebacks, where upfront commissions are clawed back if a client redeems early, pose a conflict of interest, potentially leading representatives to prioritize compensation over client needs. The proposed ban aims to eliminate this risk and reinforce trust in Canada's capital

amendments to IDPC Rule 4800 and MFD Rule 2.12, aimed at modernizing account transfer requirements across the investment industry.

The proposed changes address long-standing inefficiencies in account transfer processes, which often lead to delays and client service disruptions. These issues stem from outdated manual systems and inconsistent regulatory coverage that currently excludes certain product

The Canadian Investment Regulatory Organization (CIRO) is seeking comments on proposed

CIRO is also exploring technology solutions to enhance transfer efficiency, as outlined in its

Key areas of focus include:

border ETF access.

Due October 31, 2025

Secondary market trading and liquidity

retail participation, a trend the CSA expects to continue.

market participants, and other stakeholders across Ontario.

manufacturers.

Due October 8, 2025

CSA Launches Consultation on ETF Regulatory Framework Due October 17, 2025

· Creation/redemption mechanisms involving authorized dealers The ETF arbitrage process Investor access to U.S. and foreign ETFs through brokerage and fund structures The consultation draws on findings from a recent OSC study and international best practices from IOSCO. ETFs in Canada have grown to \$518B AUM as of year-end 2024, with strong

The APTR outlines the OSC's commitment to building a more inclusive, culturally aware, and secure capital markets environment, in alignment with the Truth and Reconciliation Commission of Canada's Calls to Action.

If you would like to participate or provide comments to ongoing initiatives, please contact cac@cfacanada.org Volunteer Spotlight Canadian Investment Performance Council

investment community." News Canadian Advocacy Council 2025-2026 CIPC Welcomes

> ennington, CFA, CIPM Vice Chair

Canadian Investment Performance Council: Chair: Kevin Dickinson, CPA, CFA Vice Chair: Andrew Pennington, CFA, Segment, CIBC Mellon <u>CIPM</u>

- FACTSET Sustainability Story
- climate-related macroeconomic and sector risks over a five-year horizon. Gain insights into how climate scenarios could affect GDP, inflation, credit risk, and financial stability—within a timeframe that supports real-world decision-making.

• Cynthia Shaw-Pereira, CIPM - Vice President, Head of Asset Owner <u>Mable Leung</u> – Director, Investment Performance & Reporting, UPP Please join us in congratulating Kevin and • Wen Qiu, CIPM – Director, Business

Analysis, Scotiabank

contributions.

We're excited to welcome Cynthia, Mable,

CIPC PERFORMANCE TOPIC:

CIPC Performance Topic on LinkedIn

Hurdle Rates

investment performance.

What Are Hurdle Rates?

New from the CIPC: Understanding

Check out this insightful LinkedIn post from

the Canadian Investment Performance

Council (CIPC) of CFA Societies Canada

that explores the concept of hurdle rates in

and Wen, and look forward to their

CFA Societies Canada is pleased to

welcome three new members to the

New Volunteers

Welcome to the Newest Members of

Christopher Shipley: Navigating US

Equities, Tariffs, and Global Markets

What's driving the curious performance of

flying under the radar? Christopher Shipley,

US equities in 2025—and what risks are

Senior Vice President and Co-Chief

Investment Advisors, joins host Mike

Investment Officer at Fort Washington

Wallberg, CFA, to unpack the geopolitical

challenges and opportunities.

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to Middle East tensions and the structural tilt of US markets toward growth, to the evolving implications of tariffs and Al's layered impact across industries, Shipley offers a clear-eyed view on where investors might find both

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capital from non-members through the sale of investment shares. Currently, credit unions can only issue investment shares to members. The proposed changes would enable access to public and private capital markets, expanding long-term funding options. Boards would have discretion over the structure of these shares, including voting rights.

purchasing securities in that same offering, even if:

The offering did not represent a material fact or change,

· They were unaware of the offering,

CSA Seeks Feedback on Proposed Framework for Binding Dispute Resolution

The Canadian Securities Administrators (CSA) has released a consultation on a proposed framework for an independent dispute resolution service with binding authority, anticipated to

Due September 24, 2025 The Canadian Securities Administrators (CSA) have proposed amendments to National

CSA Proposes Ban on Chargebacks to Strengthen Investor Protection

CIRO Proposes Rule Amendments to Improve Account Transfers

recent white paper, Enhancing Timely and Efficient Account Transfers in Canada.

The Canadian Securities Administrators (CSA) have published a consultation paper examining whether the current regulatory framework for exchange-traded funds (ETFs)

remains appropriate, given the sector's rapid growth and unique features.

OSC Seeks Feedback on Draft Action Plan for Truth and Reconciliation

The Ontario Securities Commission (OSC) has published its draft Action Plan for Truth and Reconciliation (APTR) and is inviting feedback from Indigenous communities, investors,

Stakeholders are encouraged to share their views on regulatory enhancements and cross-

Matt has been a member of the Canadian Investment Performance Council (CIPC) since November 2020. He is Senior Director of Performance Measurement and Analytics at the Investment Management Corporation of Ontario (IMCO), where

reporting to support decision-making.

a CFA charterholder.

Institute."

most?

he leads the delivery of accurate, timely investment performance

Before joining IMCO in 2019, Matt spent 24 years at State Street, where he held progressively senior roles in the Performance and Analytics department, ultimately serving as Managing Director.

Matt holds a Bachelor of Commerce from McMaster University and is

"Participating in the CIPC is a meaningful way to contribute to the advancement of the GIPS® standards in Canada. New members bring valuable perspectives and diverse experiences in performance measurement, which enrich the Council's discussions and support stronger decision-making. It's also a great opportunity to network with industry peers, share insights, and help shape feedback to the CFA

What is it about volunteering with the CIPC that appealed to you

"What appealed to me most was the opportunity to support the promotion of the GIPS standards. Having spent the majority of my career in Performance Measurement and Analytics, I saw this as a chance to apply my experience and industry knowledge to initiatives that enhance best practices and foster consistency across the

CIPC News

the CIPC

What would you tell new members about the CIPC?

Matt Swan, CFA, 1st Vice Chair



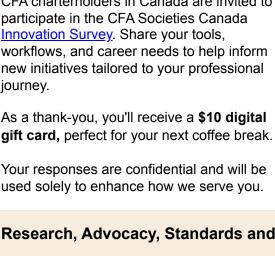
Andrew as they lead the CAC in its mission

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to promote investor protection and uphold

the highest standards of ethics and

professionalism.



podcast, Livio Stracca, PhD, joins host Deborah Kidd, CFA, to introduce the NGFS Short-Term Climate Scenarios—a

Podcast Livio Stracca, PhD: Pioneering **Short-Term Climate Scenarios for Financial Decision-Making** In this episode of the *Sustainability Story* groundbreaking tool designed to assess

Research, Advocacy, Standards and Professional Learning Enterprising **Podcast**

and economic currents shaping investor sentiment. From the muted market reaction

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CFA Societies Canada 120 Adelaide Street West, Suite 2205, Toronto, ON M5H 1T1 T 416.366.3658 www.cfacanada.org